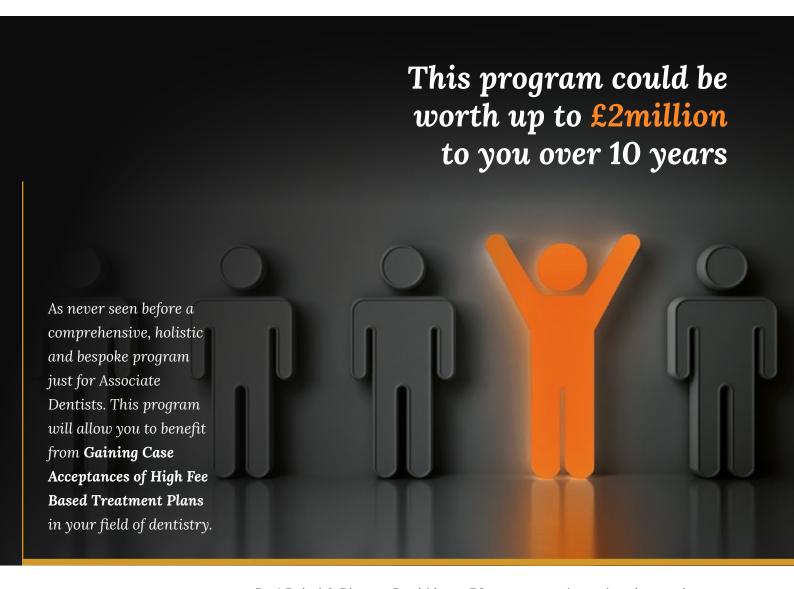


How to become an Entrepreneurial Associate



Drs' Rahul & Bhavna Doshi have 30 years experience in advanced strategies that have been **TRIED**, **TESTED** & **PROVEN** to work on numerous associates that they have personally trained and who have gained much success.

They have develop a unique **SYSTEMISED** approach for Associate Success! It has been specifically designed and structured to help you succeed. Learn from dentists who have achieved much success themselves and have taught others to do so too!

The Associate Program will propel you to the next level. They are primarily based upon action orientated strategies that can easily help you to execute the growth fundamentals. This will help you to achieve ongoing financial growth and increase the value of your associateship.

Entrepreneurial **Associate**

14 months

£1800 +VAT

Online and "Live"

Monthly Coaching Meetings

include

4 hour

Initial Strategy Consultation Development of Strategic Plan

LIVE Role Play Verbal Skill Training Sessions

LIVE Sales Training Workshop Advanced Verbal Skills for Case Presentation

Marketing for Associates Developing Personal Brand Website Development Social Media Online Marketing

8 ModulesAccess to Full Online Transformational Leadership Program Including Workbooks Including Action Plan

Online Sales Course

Psychology of Sales Case Acceptance Process Consumer Purchasing Behaviours Solution Selling Verbal Skills Communication Skills Pre Examination Communication New Patient Consultation Steps Successful E-Consultations Post-Consultation Follow-up Clinical Co - Discovery Examination Process Communicating Treatment Plans Clinical Evaluation Steps Gaining Case Acceptances Case Presentation Skills Finance Negotiation Overcoming Objections Follow-up Process & Steps Review Protocols Increasing Testimonials Increasing Referrals Recorded Role Play Action Plan and Workbook

Access to Private Client Coaching Biogs Access to Business Book Summaries

Systems Strategy & Vision of Career Follow-up Systems Financial Decision-Maker Snapshot Tool Personal & Business Vision Development Diary Management Advanced Integration Advanced Implementation

Online Access to Recorded Roleplays of **Various Treatment Types**

Leadership for Associates Module

Marketing Online Access Module

Implementation Facilitation

Turnkey Solutions

Coaching Online Resources

Access to Private Client Coaching Workshops

Telephone Training eam Roleplays Marketing Systems Leadership Financial Models

Post-Program Consultations

5 ways BESPOKE DWB ASSOCIATE COACHING Program will help you:

STRATEGY: You will be able to develop a Personalised Productive Growth Plan. It all starts with correct smart planning.

MENTORING: You will be able to follow through on achieving Your Vision.

TRAINING: You will be able to understand the things you need to do, know why you should do them and how to do them.

IMPLEMENTATION: You will be able to put all your new found productive skills into practice and get help to overcome any challenges.

INTEGRATION: You will be able to integrate this strategy so it becomes just the way you do things.

You will also have access to ONLINE SUPPORT TRAINING of over 100 Videos in 10 Modules, each with specific Action Plan Videos & Workbooks that tell you exactly what to do.

- Create your own Strategic Success Plan
- Develop & Achieve a Personal Vision
- Develop a unique patient journey and experience
- Role-play precise verbal skills that gain case acceptances
- Optimise your communication with your patients
- Increase your Income by doing the dentistry you enjoy

30 years experience

- 100% of practices we have worked with have achieved over 40% increase in turnover as a minimum. Most double their turnover in 2
- Converting NHS to private practice
- Increasing the volume of Private Dentistry and Profits
- Helping to make Associate Dentists more Productive and Successful
- Increasing your Case Acceptances for large treatment plans
- Providing a significant return on cost-effective Marketing Strategies
- Creating a team motivated to drive your growth

